

Top 5 Ways to Increase Your Income Successfully

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[The Millionaire Mindset](#)

Why You Are Not Wealthy Today?

There are two reasons that you don't have as much money today as you desire:

You didn't think about or plan for today before it arrived. Had you been more aware, then, that you would always need money and acted on that awareness in the past, you would be wealthier today than you are right now. Why?

Because, you would have intentionally saved money (perhaps even by making small sacrifices over the years) or invested money (even small amounts) and would therefore have more money today than you currently have. Make a list of your expenses for one month; you'll quickly discover how many unnecessary things you buy and how much you could therefore set-aside for tomorrow.

If you want to free yourself from financial troubles, then start putting a portion of your money into a special account.

The work you have now isn't bringing in enough money. There are many ways to increase, even maximize, the financial and nonmonetary rewards you earn from your job.

If you want to get more money out of your work, consider these 5 options.

1. Change jobs.

Money isn't everything. Financial gain isn't the only consideration when evaluating your current employment. Work that you enjoy doing will give you greater satisfaction, a feeling that no amount of money can provide.

You've probably heard the saying, "Do what you love and the money will follow." Successful people concentrate on their work, the business, while unsuccessful people focus solely on the money.

Think it over.

2. Take on an extra job.

Perhaps your primary job gives you great satisfaction, but doesn't yet provide a sufficient income. Taking a second job may be a better solution than changing jobs. Like everything else - it depends on the individual. You know best. You have to consider the consequences; working two jobs means there will be less time for everything else and added pressure. Ask yourself if the increase in income is worth the additional taxes you'll pay, time you will spend, etc.

3. Invest more time in your present job.

Another possibility is to put in more time into your present job. Since you are probably paid according to time or efficiency, your income will probably rise with more time invested. This alternative is similar to the one above, that of increasing your workload, except it doesn't require acclimating yourself to a new job and therefore you don't need to concentrate on (and master) two different jobs. However, the work may be monotonous (where adding an extra job might allow combining mental and physical work, a possible advantage) or less rewarding, thus, it might not be profitable to bet everything, so to speak, on one horse.

4. Be more efficient in your present job.

One good variation is to be more efficient at your present job, which often results in higher earnings. Think about how you can save time and money. Search for bottlenecks and fix them. Consider the Pareto Principle - 80 percent of your income comes from 20 percent of the work done. Concentrate more on effective tasks and less on auxiliary ones that don't bring in money directly (like preparation, cleaning, etc.).

5. Learn to enjoy your present job.

You'll move towards your goals faster if you organize your present job so you enjoy it more. Make a list of things that make you happy at work or bring you satisfaction from your job. The list might include: what you have, what you have always wanted, where your advantages are, how tasks can be done in a pleasant and fun way and so on.

You'll find the job itself probably isn't so bad, it's just that you have been focusing more on the negative, rather than the positive, aspects. Be optimistic and start to take an interest in your field of expertise. Associate with people who do similar work and enjoy doing it - allow them to pass their enthusiasm on to you.

Maybe you won't get a raise at first, but you'll be much happier and not only at work. If I asked you, which you would prefer, money or happiness, what would you say? Well, there, you see...

I promise you that over time you will be noticed - if not by your superiors at work and business associates or partners, then by others. There are always plenty of jobs for a worker who is conscientious and an expert in his or her field.

Those who are the best in the business have doors opened everywhere, regardless of whether such a qualified person is needed right then or not.

Wise employers employ someone the moment they realize that a person can benefit their company. They don't wait for an empty position where they would be forced into a feverish search for an appropriate candidate.

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